Table I

AUM REPORT FOR THE QUARTER ENDED (30/09/2012)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

| Category | AUM as on the last day of the | Average AUM for the |
|--------------------------|-------------------------------|--------------------------|
| | Quarter (September 2012) | Quarter (September 2012) |
| | | |
| Income | 165,570.03 | 183,934.49 |
| Equity (other than ELSS) | 53,880.86 | 51,975.81 |
| Balanced | 768.74 | 755.66 |
| Liquid | 173,484.57 | 319,999.51 |
| Gilt | 2,075.23 | 2,020.45 |
| Equity - ELSS | 3,832.10 | 3,686.77 |
| GOLD ETF | 0.00 | 0.00 |
| Other ETF | 0.00 | 0.00 |
| Fund of Fund investing | | |
| overseas | 0.00 | 0.00 |
| | | |
| Total | 399,611.55 | 562,372.69 |

Table II

AUM REPORT FOR THE QUARTER ENDED (30/09/2012)

Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter September 2012 | |
|---------------------|--|--|
| | | |
| Top 5 Cities | 82.16% | |
| Next 10 Cities | 11.60% | |
| | | |
| Next 20 Cities | 3.33% | |
| Next 75 Cities | 2.30% | |
| Others | 0.61% | |
| | | |
| Total | 100.00% | |